



REQUEST FOR PROPOSALS

Technical Service Providers

Missouri Department of Natural Resources Division of Energy

June 10, 2026

I. INTRODUCTION:

The Missouri Department of Natural Resources (“department”) Division of Energy (“MoDNR-DE”) is a state government entity authorized by Section 620.035, RSMo., and Sections 640.153 to 640.160, RSMo. to carry out activities including energy efficiency programs, energy studies, energy resource analyses, or energy projects. MoDNR-DE is the designated recipient of funds under Inflation Reduction Act (“IRA”) (P.L. 117-169) Section 50121 and 50122 (collectively, the “Home Energy Rebates Programs”). MoDNR-DE seeks qualified contractors to design and implement the Home Energy Rebates Programs. Funding for contractor services is contingent on receipt of federal funds under the Home Energy Rebates Programs, as well as state appropriations authority.

The State Environmental Improvement and Energy Resources Authority of the State of Missouri (“EIERA” or “Authority”) is a governmental instrumentality and body corporate and politic established pursuant to Sections 260.005 to 260.125 RSMo., as amended. The Authority is authorized to provide for the conservation of air, land and water resources of the State by the prevention or reduction of pollution; to provide for proper methods of disposal of solid waste and sewage; to provide for the furnishing of water facilities and resource recovery facilities; to provide for the development of the energy resources of the State; and to provide for energy conservation, energy efficiency projects and increased energy efficiency of the State of Missouri. The Authority is authorized to acquire, construct, and finance projects; to issue bonds and notes; and to make loans to pay the costs of projects. The Authority is assisting MoDNR-DE with the issuance of this Request for Proposals (“RFP”).

II. BACKGROUND:

MoDNR-DE is both the Missouri State Energy Office and the administrator of Missouri’s federally funded Low-Income Weatherization Assistance Program. Section 620.035.2, RSMo provides the authority for MoDNR-DE to enter into contracts and make grants and subgrants to



accomplish energy-related duties. MoDNR-DE is the state’s recipient of rebate program funds under IRA Sections 50121 and 50122.

The IRA establishes two Home Energy Rebates Programs: The Home Owner Managing Energy Savings (HOMES) Rebate Program (Section 50121) and the High-Efficiency Electric Home Rebate (HEEHR) Program (Section 50122). The HOMES Rebate Program will support whole-home energy efficiency upgrades based on modeled energy savings. The HEEHR Program will support qualified projects (e.g., heat pumps) in low-to-moderate income households. The U.S. Department of Energy (“USDOE”) allocated \$75,654,083 in formula funding to Missouri for the HOMES Rebate Program and \$75,366,640 in formula funding for the HEEHR Program.

MoDNR-DE submitted its funding applications to USDOE on November 22, 2024. The applications, which are pending USDOE approval as of the date of issuance of this solicitation, are included in Attachments 1 and 2.

III. PURPOSE:

MoDNR-DE issues this RFP to seek a single contractor to design and implement both IRA Home Energy Rebates Programs. Funding for contractor services is contingent on receipt of federal funds under the IRA Home Energy Rebates Programs, as well as state appropriations authority.

The selected contractor will draft revised full funding applications for the Home Energy Rebates Programs (if such applications require revisions), draft Implementation Blueprints for the Home Energy Rebates Programs, implement these programs, and draft the state’s Market Transformation Plans for these programs, all under the direction of MoDNR-DE. All activities shall be conducted in accordance with the program guidance issued by USDOE (as amended on an ongoing basis) and MoDNR-DE’s funding applications as approved by USDOE.

IV. ANTICIPATED SCOPE OF WORK:

The chosen contractor will be responsible for conducting the tasks below in support of Missouri’s Home Energy Rebates Programs. **Please be aware that because of the evolving guidance originating from USDOE, the scope of work contained herein may change.**

1) Program Designs.

- a. The contractor will design comprehensive, ready-to-launch Home Energy Rebates Programs that will comply with all USDOE requirements and the USDOE-approved versions of MoDNR-DE’s applications. The applications submitted to USDOE are included as Attachments 1 and 2. Program designs must address:

- i. Annual state appropriations limitations, which may only allow for approximately 1/3 of both programs' total funds to be expended in a particular state fiscal year (July 1 through June 30).
- ii. Maximization of USDOE award funding directed towards consumer incentives, including avoidance of use of rebate funds for non-administrative, non-consumer incentive costs.
- iii. Exclusive use of point-of-sale rebates through qualified installers, aggregators, and/or other professional end-use service delivery entities.
- iv. Delivering services through a streamlined "one-stop shop" for consumers to easily leverage other funding and financing resources, such as utility rebates, utility demand response programs, the Low-Income Weatherization Assistance Program, and low-interest loans. MoDNR-DE strongly encourages, but will not require, the use of an existing or planned one-stop shop rather than the creation of a new product or service.
- v. Minimizing any upgrade project costs to consumers not covered by the Home Energy Rebates through approaches such as –
 1. Weatherization upgrades and possible deep retrofits prior to conducting qualified HEEHR projects, where feasible.
 2. The avoidance of unnecessary electric panel/service upgrades.
 3. Leveraging other funding opportunities, such as utility rebates and the Low-Income Weatherization Assistance Program.
- vi. Outreach and marketing, including, but not limited to, reaching low-income multifamily consumers through trusted messengers, leveraging of existing channels such utility programs, Low-Income Weatherization Assistance Program subgrantees, and ENERGY STAR®, and building awareness and interest with both consumers and contractors.
- vii. Funding for energy audits and assessments for income-qualified households.
- viii. Health and safety issues.
 - ix. Home deferrals.
 - x. Equipment availability.
 - xi. Equipment warranties.
 - xii. Labor and parts warranties.
- xiii. Development of clear and low-burden participation requirements to facilitate rebate uptake.
- xiv. Development of requirements for measure contractor qualification, quality control, quality assurance, complaint/dispute resolution, and continuous feedback and improvement to ensure that contractors can easily participate in the programs.
- xv. Ensuring prompt payment of rebates.

- xvi. A plan to implement partial payments for projects, if feasible and in keeping with USDOE's requirements.
 - xvii. Material management and recycling of equipment replaced through the programs.
 - xviii. Integration of program activities with state administrative and technical infrastructure.
 - xix. Continuation (if possible) or sunseting of the Home Energy Rebates Programs upon exhaustion of the IRA funds.
- b. The contractor must design the programs such that it conducts all the associated activities that it may legally undertake, with minimal day-to-day involvement of MoDNR-DE staff.
 - c. The contractor will draft each respective program's Implementation Blueprint and other pre-launch documents. These materials are due at least thirty (30) days prior to launching each respective program. The materials include, but may not be limited to:
 - i. Fraud, Waste, and Abuse Mitigation Plan
 - ii. Pre-Launch Information Requirements; and,
 - iii. All other required documentation.
 - d. Program designs must follow MoDNR-DE's applications as modified and/or accepted by USDOE and will be tailored to Missouri's unique circumstances, such as its geography, housing stock, climate, statewide policies, existing energy efficiency programs, and utility landscape. This requirement includes the integration of the Home Energy Rebates Programs with existing and planned federal, state, local, and utility programs and systems, where feasible.
 - e. The program designs will involve significant input from MoDNR-DE staff on a consistent and routine basis. MoDNR-DE will coordinate stakeholder meetings at its discretion.
 - f. The program designs must also account for USDOE requirements, guidance, and recommendations and other leading practices for rebate programs that would apply to the Missouri landscape.
 - g. The program designs must use the USDOE Rebate Tracking and Reporting Tool, including the tool's real-time Application Programming Interface functionality.
 - h. The final deliverables will address the goals and objectives of both Home Energy Rebates Programs. In addition to the Implementation Blueprints, the contractor will develop detailed documentation of:
 - i. Program implementation plans, including concrete steps, milestones, metrics, and timelines;
 - ii. Program budgets;
 - iii. All materials and mechanisms necessary for program implementation; and,

- iv. Communications and marketing materials that effectively reach target audiences.
 - i. Based on MoDNR-DE staff feedback, the contractor will draft the above materials in forms ready for MoDNR-DE leadership review no later than forty-five (45) calendar days prior to the targeted submission dates to USDOE.
 - j. The contractor shall work with MoDNR-DE to address any feedback from USDOE and resulting change requests, as well as associated modifications of other design and implementation materials. MoDNR-DE will provide written confirmation of the receipt and acceptance of this deliverable based on staff review, MoDNR leadership approval, and USDOE approval. As the solely authorized Prime Applicant, final approval of, and the responsibility to submit, the Implementation Blueprints and any modifications thereof will rest with MoDNR.
- 2) **Market Transformation Plans.**
 - a. USDOE requires the state to submit a Market Transformation Plan for each Home Energy Rebates Program no later than one year following the date of the respective program's award. Based on MoDNR-DE staff feedback, the contractor will draft the Market Transformation Plans for submission to USDOE in forms ready for MoDNR-DE leadership review no later than forty-five (45) calendar days prior to their respective due dates.
 - b. The contractor must address the transition of the programs to other funding sources following exhaustion of the IRA Home Energy Rebates Program budgets, if possible.
 - c. The contractor shall work with MoDNR-DE to address any feedback from USDOE and resulting change requests, as well as associated modifications of other design and implementation materials. MoDNR-DE will provide written confirmation of the receipt and acceptance of this deliverable following acceptance of the Market Transformation Plans based on staff review, MoDNR leadership approval, and USDOE approval. As the solely authorized Prime Applicant, final approval of, and the responsibility to submit, the Market Transformation Plans and any modifications thereof will rest with MoDNR.
- 3) **Program Implementation.**
 - a. The contractor will be ready to implement each program using the approved design materials no later than sixty (60) days following MoDNR-DE's submission of the respective program's Implementation Blueprint to USDOE.
 - b. The contractor must conduct all implementation activities that it may legally undertake, with minimal day-to-day involvement of MoDNR-DE staff.
 - c. The contractor shall work with MoDNR-DE to address any needed changes to program implementation, including, but not limited to, those resulting from continuous improvement activities, as well as associated modifications of other

design and implementation materials. All such changes shall be undertaken solely with the approval of MoDNR-DE.

- d. The contractor shall maintain and update program implementation materials, including, but not limited to, Implementation Blueprints, as required by USDOE and MoDNR-DE. Any resulting changes to these materials shall be undertaken solely with the approval of MoDNR-DE.
- e. Implementation activities for each respective program shall conclude at the earlier of the programs' end dates (as dictated by funding and close-out requirements) or September 30, 2031. MoDNR-DE will provide written confirmation of the acceptance of this deliverable upon its completion.

While conducting work under all of the above major components, the contractor must also fulfill federal and state program and project reporting requirements consistent with the following table:

Report Name	Description	Frequency
Program reporting	Reporting to fulfill USDOE and MoDNR-DE monitoring requirements, as determined in consultation with MoDNR-DE	Monthly, quarterly, annually, and as otherwise specified, with materials provided for MoDNR-DE final review twenty-one (21) calendar days prior to the federal submission deadline
Project reporting	Reporting to fulfill USDOE requirements (e.g., through USDOE API, for audits/assessments) and MoDNR-DE monitoring requirements, as determined in consultation with MoDNR-DE	Real-time based on project
Meetings with MoDNR-DE and progress dashboards	Weekly and as-needed update meetings to discuss activities, progress, concerns, challenges, and opportunities, inclusive of separate dashboards for each program, as determined in consultation with MoDNR-DE	Weekly and as needed

The department will retain sole decision-making authority as to the final content of any materials produced and programs designed under this RFP. **As noted above, please be aware that because of the evolving guidance originating from USDOE, the scope of work contained herein may change.**

V. FEES, CHARGES, AND EXPENSES:

The contractor must provide services for a guaranteed not-to-exceed price. Pricing must be provided for each anticipated major component using the table below. Costs may need to be

reallocated between major components, which, as noted above, may evolve with new USDOE guidance.

Line Item	Description of Products/Services	Quantity	Unit	Guaranteed Not-To-Exceed Price
1	Program Design – HOMES Rebate Program	1	Program	
2	Market Transformation Plan – HOMES Rebate Program	1	Plan	
3a	Program Implementation – HOMES Rebate Program (Operational Costs)	1	Program	
3b	Program Implementation – HOMES Rebate Program (Available Consumer Rebates)	1	Program	
4	Program Design – HEEHR Program	1	Program	
5	Market Transformation Plan – HEEHR Program	1	Plan	
6a	Program Implementation – HEEHR Program (Operational Costs)	1	Program	
6b	Program Implementation – HEEHR Program (Available Consumer Rebates)	1	Program	

The chosen contractor will be able to submit quarterly invoices for work related to the scope of the project. The contractor will be allowed to submit reasonable travel-related expenses for reimbursement. MoDNR-DE is not liable for any costs incurred by any parties submitting proposals in response to this RFP. In order to receive payment, the contractor must include the remittance address listed in their MissouriBUYS/MOVERS vendor registration on invoices submitted to MoDNR-DE. The contractor understands and agrees that MoDNR-DE reserves the right to make payments to the contractor through EFT. Therefore, prior to any payments being made under the agreement, the contractor must verify and update, if applicable, their vendor registration with their current remittance address and ACH-EFT payment information at <https://MissouriBUYS.mo.gov>. Payments to the contractor may be delayed if they are not registered in MissouriBUYS/MOVERS.

VI. AGREEMENT:

The selected contractor will be required to enter into a written Technical Services Agreement with the department for a period beginning on the date of contract execution and ending with either the earlier of the programs’ end dates (as dictated by funding and close-out requirements)

or September 30, 2031, unless extended by mutual written agreement. This period is the expected duration of the project. In addition to the department's General Terms and Conditions, the agreement will include, among other provisions:

- **Authorized personnel and E-Verify.** The department requires all contractors to participate in E-Verify. If awarded the contract, please be prepared to provide proof of participation.
- **Federal funds requirements.** MoDNR-DE will use federal funds to support work under this procurement. All terms and conditions placed on those funds will flow down to the selected contractor.
- **Work contingent on funding availability.** Work performed under this RFP will only proceed based on the availability of funds. This restriction includes, but is not limited to:
 - MoDNR-DE's receipt of federal funds.
 - Design and implementation of programs within state budgetary authority, which may change depending on future legislative action.
- **Changes to assigned personnel.**
- **Prior approval for use/substitution of subcontractors.** MoDNR-DE anticipates that the selected contractor may need to use subcontractors to complete certain major components of this procurement. All subcontractors must be approved by MoDNR-DE, including any substitution of subcontractors.
- **External communication and use of work products.** The selected contractor must receive prior written consent from MoDNR-DE before using or disclosing reports, documentation, or materials prepared and developed for the contract or issuing or participating in any press releases regarding the contract.
- **Immediate termination for cause.**
- **Records retention and access.**
- **Cooperation with all federal and state monitoring, investigations, and audits.**
- **Termination by either party without cause with thirty days prior written notice.**
- **Requirements concerning general liability and bodily injury as well as professional liability/errors and omissions coverage acceptable to MoDNR-DE.**
- **Indemnification.**
- **Disclosure and Limitations on the use of Generative Artificial Intelligence.**
- **Certifications regarding conflict of interest, employment of unauthorized aliens, and anti-boycott of Israel.**

The selected contractor will provide services as requested and outlined in this RFP, the Technical Services Agreement, and any amendments to the Technical Services Agreement.

The department will own the final work products resulting from this RFP.

VII. PROPOSALS:

Each response to this RFP shall include the information described in this section. Failure to include all of the information specified may be cause for rejection. Additional information may be provided if it is relevant to the goals of the RFP. Any additional information included by a respondent that is not specifically requested by MoDNR-DE should be included as an appendix to the proposal. MoDNR-DE is not required to consider any additional information provided by a respondent.

- 1) **Experience of Organization and Past Performance:** The contractor must demonstrate the successful completion of past projects of a similar nature and complexity. Such demonstration must include at least three (3) years of experience administering similar programs, as well as two (2) years of experience managing federal funds and associated compliance and reporting requirements. Ideally, the contractor's past work should include work within the state of Missouri and/or on behalf of other State Energy Offices designing and implementing HOMES and/or HEEHR rebates to residential consumers. In response to this RFP, include detailed discussions of the following:
 - Has the contractor worked on the same or similar projects within the state of Missouri? Please be specific with regards to each service requested through this solicitation, including, but not limited to, discussion of the client for which the contractor conducted the work.
 - Has the contractor worked on the same or similar projects on behalf of other State Energy Offices? Please be specific with regards to each service requested through this solicitation, including, but not limited to, discussion of the client for which the contractor conducted the work.
 - Does the contractor have experience with managing federal funds and associated compliance and reporting requirements? Please explain.
- 2) **Case Studies:** Provide three (3) case studies. A case study is a current or prior customer for which the contractor has provided products or services similar to the products/services requested in this solicitation. For each case study, the contractor must describe and/or provide:
 - The project title.
 - The project duration (start and end dates).
 - The project budget.
 - The clients that contracted for the work, including organization names and contact information for the person(s) at the organization that can speak to the quality of the contractor's work.
 - The objectives of the project.
 - The work performed on the project.
 - The relevance of the approach and project to this RFP.

- A copy of or link to any work produced under the applicable contract or evaluation reports of such work (e.g., third-party program and/or impact audits).
- 3) **Team/Personnel:** For the contractor working team that would perform labor for this proposal, the following personnel and minimum experience/qualifications are required:
- **Executive Leader:** Three (3) to five (5) years of experience successfully leading a team conducting work of a similar nature and complexity. Ideally, the Executive Leader would have five (5) to 10 years of experience successfully leading a team conducting work of a similar nature and complexity. The ideal Executive Leader would also have experience leading similar successful projects conducted within the state of Missouri, for a Missouri client, and/or with other State Energy Offices. Work and experience should involve similar types of rebate programs along with federal fund management and associated compliance and reporting requirements.
 - **Project Manager:** Three (3) to five (5) years of experience successfully managing work of a similar nature and complexity. Ideally, the Project Manager would have five (5) to 10 years of experience successfully managing work of a similar nature and complexity. The ideal Project Manager would also have experience successfully managing similar projects conducted within the state of Missouri, for a Missouri client, and/or with other State Energy Offices. Work and experience should involve similar types of rebate programs along with federal fund management and associated compliance and reporting requirements.
 - **Project Officer (as many as the contractor proposes to use for this scope of work):** Three (3) to five (5) years of experience successfully supporting work of a similar nature and complexity. Ideally, each Project Officer would have five (5) to 10 years of experience successfully supporting work of a similar nature and complexity. Each Project Officer would ideally also have experience successfully supporting similar projects conducted within the state of Missouri, for a Missouri client, and/or with other State Energy Offices. Work and experience should involve similar types of rebate programs along with federal fund management and associated compliance and reporting requirements.

For each person proposed by the contractor for this project, the contractor must provide:

- a. Name, title, proposed project role, and percent of time committed to the project.
- b. Education, certifications, and other distinctions, including the institutions conferring such distinctions and the dates such distinctions were conferred.
- c. Employment history, including organizations, roles, and dates.
- d. Specific experience relevant to this project, including the number of years of experience, addressing the following questions:
 - i. Has the person conducted or managed work of a similar scope and scale? If so:

1. For what entities did the person conduct or manage the work?
 2. Did the person conduct or manage the work while employed with the responding contractor?
 3. Was the work conducted in the state of Missouri, for a Missouri client, or on behalf of other State Energy Offices?
 4. Provide additional supporting details pertinent to each service requested through this solicitation.
- ii. What other similar work is presently conducted or managed by the person? Please include:
 1. The entities for which the person manages or conducts the work.
 2. Whether the work is being conducted in the state of Missouri, for a Missouri client, or on behalf of other State Energy Offices.
 3. Supporting details pertinent to each service requested through this solicitation.
 - iii. Does the person have experience with managing federal funds and associated compliance and reporting requirements? Please provide specific examples.
- 4) **Subcontractors:** For any subcontractor expected to participate in the completion of the major components described in section IV, please provide:
- A description of the work to be completed by the subcontractor.
 - An estimate of the expected percentage of any major component for which the subcontractor will be responsible.
 - Experience that qualifies the subcontractor to complete such work. Include relevant case studies of the subcontractor's previous or current delivery of work pertaining to the components to which the subcontractor will contribute.
 - Resumes of key subcontractor individuals responsible for delivering the work.
- 5) **Budget/Price Analysis:** Provide an analysis of the cost to complete the major components described in section IV. Include the price for each major component and subcomponent using the table provided in section V. The contractor must maximize the amount of funding provided directly to Missourians in the form of rebates.
- 6) **Work Plan:** Provide a project work plan that provides specific information on the contractor's planned methodology, approach, and capabilities for each major component. Include detailed discussions of how the contractor would address the major components as described in section IV **and address the questions provided in the attached evaluation tool.** The contractor shall propose a work plan that enables the completion of each component severable from the completion of all other major components.

- 7) **Competency:** List and explain any pending bankruptcies, liens, judgements, lawsuits, arbitrations, or any similar actions filed or resolved within the last seven (7) years. Indicate whether a client has ever terminated a contract with your company for breach, and if so, please explain.
- 8) **Conflicts of Interest:** Describe any potential, actual, or perceived conflicts of interest in connection with your company's involvement with the State of Missouri, EI ERA, the department, or MoDNR-DE.
- 9) **Missouri Business Preference:** Section 34.073, RSMo. provides that, "in letting contracts for the performance of any job or service, all agencies, departments, institutions, and other entities of this state and of each political subdivision of this state shall give preference to all firms, corporations, or individuals doing business as Missouri firms, corporations, or individuals, or which maintain Missouri offices or places of business, when the quality of performance promised is equal or better and the price quoted is the same or less." Please address this in your proposal.

VIII. SUBMITTAL REQUIREMENTS:

To be considered, an electronic copy of your proposal must be received by 03:00 P.M. CT., July 2, 2026. E-mail proposals to EI ERA@eiera.mo.gov with the subject line "Proposal Submission for IRA Home Energy Rebates RFP." If you do not receive a confirmation of receipt by noon of the business day following your submittal, contact EI ERA at (573) 751-4919. Any proposals received after this deadline will be rejected.

If you have any questions regarding this solicitation, please e-mail them to EI ERA@eiera.mo.gov "Question Regarding IRA Home Energy Rebates RFP" or use the contact information on the right-hand side of our website. All questions submitted by 03:00 P.M. CT., June 18, 2026, and responses thereto will be available for viewing no later than 03:00 P.M. CT., June 25, 2026, at <https://eiera.mo.gov/>. Questions and answers may be posted prior to 03:00 P.M. CT., June 25, 2026. Questions submitted after 03:00 P.M. CT., June 18, 2026, will not be answered.

It is the responsibility of each potential proposer to check the EI ERA website for responses to questions and RFP revisions. Neither the department, MoDNR-DE, nor EI ERA will send bidder questions, MoDNR-DE's responses, or RFP revisions to individual entities.

IX. SELECTION OF PROPOSAL:

All complete proposals received by the deadline will be evaluated for the purpose of selecting an entity which best meets the requirements of the RFP. The following areas will be considered:

- 1) Cost Proposal: 60 points
- 2) Technical Proposal: 130 points
 - a. Experience of Organization and Past Performance: 25 points
 - i. Experience of Organization: 10 points
 - ii. Past Performance – Case Study #1: 5 points
 - iii. Past Performance – Case Study #2: 5 points
 - iv. Past Performance – Case Study #3: 5 points
 - b. Team Qualifications: 15 points
 - c. Methodology, Approach, Work Plan, and Technical Capabilities: 90 points
 - i. Program Designs: 35 points
 - ii. Market Transformation Plans: 20 points
 - iii. Program Implementation: 35 points

Refer to the attached evaluation tool for additional information about how MoDNR-DE will score bids.

MoDNR-DE will not provide a debriefing for any proposers.

X. OTHER MATTERS:

Responses to the RFP should not be construed as binding the department, MoDNR-DE, EIERA, or the State of Missouri to offer any particular products or endorsements.

Responses to the RFP must disclose whether they were generated, in any part, through the use of Generative Artificial Intelligence.

Bid protests must be delivered to and received by the provided submittal contact within 10 days of the date of award.

The department reserves the right to:

- 1) Cancel this solicitation;
- 2) Reject any or all proposals;
- 3) If deemed necessary or appropriate, in MoDNR-DE's sole discretion, revise any part of this RFP. If the RFP is revised, addenda will be provided to all parties originally receiving this RFP;
- 4) Select any proposal and negotiate with the entity which, in the department's sole opinion, meets MoDNR-DE's needs;
- 5) Determine whether conflicts of interest, potential conflicts of interest, or appearances of conflicts of interest will preclude a proposer from being considered;

- 6) Request additional information and/or an oral interview with individuals or groups prior to the award;
- 7) Negotiate a contract; and
- 8) Waive any technicalities and make any award that it determines to be in MoDNR-DE's best interests.

DO NOT CONTACT DEPARTMENT, MODNR-DE, EIERA Board Members, OR EIERA STAFF REGARDING THIS RFP. Questions regarding this solicitation should be submitted in the manner described in the Submittal Requirements section above to EIERA@eiera.mo.gov.