

**FY 18 Budget**  
**Missouri Market Development Program**

<b>Revenues:</b>	<b>FY17 Budget</b>	<b>FY17 Year End Preliminary 6/30/17</b>	<b>Variance</b>	<b>FY18 Proposed Budget</b>
Solid Waste Management Fund	\$ 1,627,977	\$ 783,913	\$ 844,064	\$ 1,611,353
Investment Income	\$ -	\$ 153	\$ (153)	\$ -
<b>TOTAL REVENUES</b>	<b>\$ 1,627,977</b>	<b>\$ 784,066</b>	<b>\$ 843,911</b>	<b>\$ 1,611,353</b>

**Expenses:**

**Administrative**

Program Salary/Fringe	\$ 80,000	\$ 66,780	\$ 13,220	\$ 80,000
Travel	\$ 1,000	\$ 1,693	\$ (693)	\$ 1,000
Legal Expenses & Fees	\$ 2,500	\$ 428	\$ 2,073	\$ 1,000
Accounting Fees	\$ 2,500	\$ 1,721	\$ 779	\$ 2,500
Membership Fees	\$ 1,500	\$ 312	\$ 1,188	\$ 1,500
Conference/Registration Fees	\$ 3,500	\$ 655	\$ 2,845	\$ 1,500
Sponsorships	\$ -	\$ -	\$ -	\$ 10,000
EIERA Costs	\$ 45,000	\$ 45,000	\$ -	\$ 45,000
Direct Costs	\$ 1,000	\$ 2,852	\$ (1,852)	\$ 2,500
Training	\$ 400	\$ -	\$ 400	\$ -
<b>Total Administrative</b>	<b>\$ 137,400</b>	<b>\$ 119,440</b>	<b>\$ 17,960</b>	<b>\$ 145,000</b>

**Business Assistance**

Travel	\$ 2,500	\$ 739	\$ 1,761	\$ 1,500
Legal Expenses & Fees	\$ 20,000	\$ 11,343	\$ 8,657	\$ 15,000
Promos/Publication Design & Production	\$ 500	\$ -	\$ 500	\$ -
Miscellaneous Expense	\$ -	\$ -	\$ -	\$ -
Direct Financial Assistance	\$ 869,577	\$ 525,319	\$ 344,258	\$ 845,203
Direct Financial Assistance-Encumbered	\$ 548,000	\$ 127,073	\$ 420,927	\$ 554,650
Business Initiatives	\$ 50,000	\$ -	\$ 50,000	\$ 50,000
<b>Total Business Assistance</b>	<b>\$ 1,488,077</b>	<b>\$ 663,735</b>	<b>\$ 824,342</b>	<b>\$ 1,466,353</b>

<b>TOTAL EXPENSES</b>	<b>\$ 1,625,477</b>	<b>\$ 783,175</b>	<b>\$ 842,302</b>	<b>\$ 1,611,353</b>
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